



## ECONOMIC UPDATE

The stock market had a very bumpy first quarter with mixed results. Most of the major indices recorded modest gains, with the exception of the Dow Jones Industrial Average which recorded a slight loss. Stocks sold off sharply at the beginning of the quarter for many reasons. Slower growth in emerging markets, Putin's annexing of Crimea and threatening of Eastern Ukraine, the once-again broken negotiations in the Middle East, and investors taking some of their gains were all listed as having an effect on the markets. The bond market yielded slightly better gains than the stock market, but certainly nothing to write home about.

California's financial situation has improved. State revenues for the first two months of the year have surpassed estimates in the Governor's Budget by almost \$1 billion, driven by strong retail sales and personal income tax withholdings. Because of the state's boom-or-bust fiscal cycles, Governor Brown is proposing to sock away 10% of revenue in a rainy day fund. This proposal has received tepid response thus far from state legislators.

Despite the inconsistent economy, your Credit Union remains profitable and continues to provide superior service to you, the member-owner. Auto loan rates are starting to increase, so this is a very good time to buy a car. Also, remember to tell your relatives and friends that, during these difficult economic times, it is even more important to establish a financial relationship with Contra Costa FCU in order to escape the high fees of the banks, borrow at historically low loan rates, and earn higher interest on your deposits.

### Key Figures

(as of March 31, 2014)

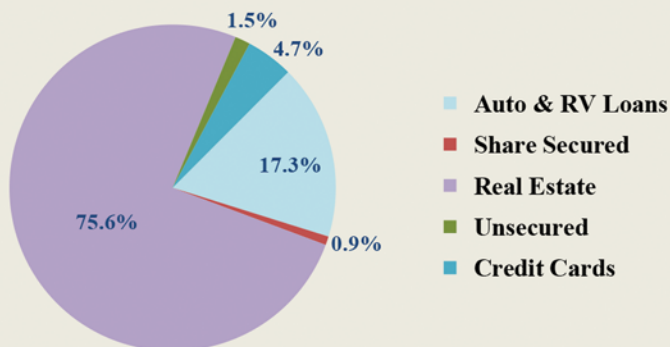
Assets	\$622,908,817
Deposits	\$556,406,107
Loans	\$167,803,971
Capital Ratio	10.24%
Branch Locations	5
Co-op ATMs	30,000
CCFCU ATMs	10
Members	27,513
Employees	60

### Statement of Condition

as of: March 31, 2014

Loans (net)	\$165,569,522
Investments & Cash	436,819,201
Fixed Assets (net)	1,977,760
Other Assets	18,542,334
<b>Total Assets</b>	<b>\$622,908,817</b>
Member Shares	\$556,406,107
Liabilities	2,699,567
Member Capital	63,803,143
<b>Total Liabilities &amp; Equity</b>	<b>\$622,908,817</b>

### Loan Portfolio (as of March 31, 2014)



### Income Statement

Year-to-date as of: March 31, 2014

Loan Interest Income	\$1,746,305
Investment Interest Income	736,626
Non-Interest Income	442,776
<b>Total Income</b>	<b>\$2,925,707</b>
Operating Expense	\$2,187,230
Dividends Paid To Members	371,815
Provision for Loan Losses	0
<b>Total Expense</b>	<b>\$2,559,045</b>
<b>Net Income</b>	<b>\$366,662</b>

### Financial Highlights (as of March 31)

