1st NORTHERN CALIFORNIA CREDIT UNION

Income and Expense for Month

| | 02/28/2021 | % Income 02/28/2021 | 02/2021 QTD | 02/2021 YTD |
|---------------------------------|------------|------------------------|-------------|-------------|
| INCOME | | | | |
| INCOME FROM LOANS | 649,590 | 47.29% | 1,365,540 | 1,365,540 |
| INVESTMENT INCOME | 590,231 | 42.97% | 1,205,879 | 1,205,879 |
| FEE INCOME | 29,890 | 2.18% | 55,244 | 55,244 |
| OTHER OPERATING INCOME | 103,840 | 7.56% | 210,540 | 210,540 |
| TOTAL INCOME | 1,373,551 | 100.00% | 2,837,203 | 2,837,203 |
| <u>EXPENSE</u> | | | | |
| EMPLOYEE COMPENSATION | 433,767 | 31.58% | 862,354 | 862,354 |
| EMPLOYEE BENEFITS | 149,305 | 10.87% | 307,740 | 307,740 |
| TRAVEL & CONFERENCE | 2,000 | 0.15% | 4,000 | 4,000 |
| ASSOCIATION DUES | 6,816 | 0.50% | 13,631 | 13,631 |
| OFFICE OCCUPANCY | 84,473 | 6.15% | 168,550 | 168,550 |
| OFFICE OPERATIONS | 285,045 | 20.75% | 565,147 | 565,147 |
| EDUCATION & PROMOTION | 34,985 | 2.55% | 70,291 | 70,291 |
| LOAN SERVICING | 22,917 | 1.67% | 52,594 | 52,594 |
| PROFESSIONAL & OUTSIDE SERVICE | 108,875 | 7.93% | 214,352 | 214,352 |
| PROVISION FOR LOAN LOSSES | 0 | 0.00% | 0 | 0 |
| NCUA - ASSESSMENTS | 0 | 0.00% | 0 | 0 |
| MEMBERS INSURANCE | 0 | 0.00% | 0 | 0 |
| SUPERVISION & EXAM FEES | 7,800 | 0.57% | 15,600 | 15,600 |
| CASH OVER & SHORT | 100 | 0.01% | 100 | 100 |
| ANNUAL MEETING | 250 | 0.02% | 500 | 500 |
| OTHER OPERATING EXPENSES | 721 | 0.05% | 1,358 | 1,358 |
| TOTAL EXPENSE | 1,137,054 | 82.78% | 2,276,217 | 2,276,217 |
| NET BEFORE DIVIDENDS | 236,498 | 17.22% | 560,986 | 560,986 |
| <u>DIVIDENDS</u> | | | | |
| DIVIDENDS - REGULAR SHARES | 19,500 | 1.42% | 44,500 | 44,500 |
| DIVIDENDS - SHARE DRAFTS | 3,350 | 0.24% | 7,018 | 7,018 |
| DIVIDENDS - MONEY MARKET SHARES | 43,310 | 3.15% | 98,222 | 98,222 |
| DIVIDENDS - CERTIFICATES | 80,538 | 5.86% | 197,511 | 197,511 |
| DIVIDENDS - IRA SHARES | 9,507 | 0.69% | 20,064 | 20,064 |
| DIVIDENDS - CLUB SHARES | 36 | 0.00% | 65 | 65 |
| TOTAL DIVIDENDS | 156,241 | 11.38% | 367,380 | 367,380 |
| NET AFTER DIVIDENDS | 80,256 | 5.84% | 193,606 | 193,606 |
| TOTAL NON-OP INC/EXP | 0 | 0.00% | 0 | 0 |
| NET INCOME | 80,256 | 5.84% | 193,606 | 193,606 |

Certified Correct By:

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David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO

1st NORTHERN CALIFORNIA CREDIT UNION Statement of Condition

| | Statement of | | | |
|------------------------------------|-----------------------|------------------------|-----------------------|------------------------|
| | 02/28/2021 | % Assets 02/28/2021 | 01/31/2021 | % Assets 01/31/2021 |
| ASSETS | | | | |
| LOANS TO MEMBERS | 288,059,572 | 34.23% | 291,778,178 | 35.02% |
| ALLOWANCE FOR LOAN LOSSES | (1,565,312) | (0.19%) | (1,566,828) | (0.19% |
| DIRECT DEPOSIT RECEIVABLE | 15,201,086 | 1.81% | 14,960,451 | 1.80% |
| OTHER RECEIVABLES | 847,578 | 0.10% | 766,678 | 0.09% |
| OTHER RECEIVABLES | 16,048,664 | 1.91% | 15,727,129 | 1.89% |
| CHANGE FUND | 2,057,911 | 0.24% | 2,048,341 | 0.25% |
| US GOVT OBLIGATIONS | 115,145,332 | 13.68% | 108,799,206 | 13.06% |
| FEDERAL AGENCY SECURITIES | 214,914,754 | 25.54% | 214,597,891 | 25.76% |
| CORPORATE CREDIT UNION | 39,786,815 | 4.73% | 31,931,003 | 3.83% |
| CERTIFICATES OF DEPOSIT | 151,816,247 | 18.04% | 154,988,979 | 18.60% |
| INVESTMENTS | 521,663,149 | 62.00% | 510,317,079 | 61.25% |
| NCUSIF DEPOSIT | 6,541,637 | 0.78% | 6,541,637 | 0.79% |
| PREPAID EXPENSES | 851,539 | 0.10% | 681,898 | 0.08% |
| LAND | 341,195 | 0.04% | 341,195 | 0.04% |
| BUILDING (net) | 1,548,598 | 0.18% | 1,555,092 | 0.19% |
| FURNITURE & EQUIPMENT (net) | 454,937 | 0.05% | 474,546 | 0.06% |
| LEASEHOLD IMPROVEMENTS (net) | 862,487 | 0.10% | 883,240 | 0.11% |
| FIXED ASSETS | 3,207,217 | 0.38% | 3,254,073 | 0.39% |
| ACCRUED INCOME | 2,815,361 | 0.33% | 2,677,883 | 0.32% |
| MISCELLANEOUS ASSETS | 1,740,716 | 0.21% | 1,741,014 | 0.21% |
| OTHER ASSETS | 4,556,077 | 0.54% | 4,418,897 | 0.53% |
| TOTAL ASSETS | 841,420,453 | 100.00% | 833,200,403 | 100.00% |
| LIABILITIES | | | | |
| ACCOUNTS PAYABLE | 1,615,867 | 0.19% | 1,482,451 | 0.18% |
| DIVIDENDS PAYABLE | 188,742 | 0.02% | 184,144 | 0.02% |
| TAXES PAYABLE | 11,243 | 0.00% | 2,683 | 0.00% |
| ACCRUED LIABILITIES | 2,255,189 | 0.27% | 2,170,051 | 0.26% |
| EMPLOYEE RETIREMENT PLAN | 1,302,590 | 0.15% | 1,302,590 | 0.16% |
| SUSPENSE | 1,311,588 | 0.16% | 1,775,287 | 0.21% |
| ACCOUNTS PAYABLE | 6,685,219 | 0.79% | 6,917,205 | 0.83% |
| TOTAL LIABILITIES | 6,685,219 | 0.79% | 6,917,205 | 0.83% |
| EQUITY | | | | |
| SHARES - REGULAR | 296,092,332 | 35.19% | 290,482,070 | 34.86% |
| SHARE DRAFTS | 118,585,173 | 14.09% | 116,315,490 | 13.96% |
| SHARES - MONEY MARKET | 190,218,798 | 22.61% | 189,119,212 | 22.70% |
| SHARES-CERTIFICATES | 119,585,592 | 14.21% | 120,108,852 | 14.42% |
| SHARES - IRA SHARES | 28,287,375 | 3.36% | 28,438,634 | 3.41% |
| SHARES - CLUB SHARES | 497,028 | 0.06% | 430,259 | 0.05% |
| MEMBER SHARES | 753,266,298 | 89.52% | 744,894,518 | 89.40% |
| REGULAR RESERVES | 7,815,921 | 0.93% | 7,815,921 | 0.94% |
| RESERVE FOR CONTNGENCY | 72,068,929 | 8.57% | 72,068,929 | 8.65% |
| UNDIVIDED EARNINGS | 561,056 | 0.07% | 561,056 | 0.07% |
| EQUITY ACQUIRED IN MERGER | 354,424 | 0.04% | 354,424 | 0.04% |
| EQUITY ACQUIRED-C&H SEFCU MERGER | 474,999 | 0.06% | 474,999 | 0.06% |
| NET INCOME(LOSS) MEMBER CAPITAL | 193,606 81,468,936 | 0.02% 9.68% | 113,350 81,388,679 | 0.01% 9.77% |
| TOTAL EQUITY | 834,735,234 | 99.21% | 826,283,197 | 99.17% |
| ے LIABILITIES+EQUITY | 841,420,453 | 100.00% | 833,200,403 | 100.00% |
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Certified Correct By:

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