1st NORTHERN CALIFORNIA CREDIT UNION

Income and Expense for Month

	10/31/2021		10/2021 QTD	10/2021 YTD
<u>INCOME</u>				
INCOME FROM LOANS	\$728,141	54.08%	\$728,141	\$7,066,184
INVESTMENT INCOME	466,255	34.63%	466,255	5,455,154
FEE INCOME	26,646	1.98%	26,646	287,249
OTHER OPERATING INCOME	125,375	9.31%	125,375	1,319,086
TOTAL INCOME	1,346,416	100.00%	1,346,416	14,127,673
EXPENSE				
EMPLOYEE COMPENSATION	443,080	32.91%	443,080	4,369,525
EMPLOYEE BENEFITS	138,324	10.27%	138,324	1,533,656
TRAVEL & CONFERENCE	2,000	0.15%	2,000	20,000
ASSOCIATION DUES	6,816	0.51%	6,816	67,860
OFFICE OCCUPANCY	87,645	6.51%	87,645	819,861
OFFICE OPERATIONS	279,820	20.78%	279,820	2,908,369
EDUCATION & PROMOTION	34,964	2.60%	34,964	354,135
LOAN SERVICING	26,383	1.96%	26,383	265,409
PROFESSIONAL & OUTSIDE SERVICE	105,054	7.80%	105,054	1,058,527
PROVISION FOR LOAN LOSSES	0	0.00%	0	(200,000)
NCUA - ASSESSMENTS	0	0.00%	0	0
MEMBERS INSURANCE	0	0.00%	0	0
SUPERVISION & EXAM FEES	12,000	0.89%	12,000	94,800
CASH OVER & SHORT	3	0.02%	3	27
ANNUAL MEETING	250	0.02%	250	2,500
OTHER OPERATING EXPENSES	308	0.02%	308	5,800
TOTAL EXPENSE	1,136,646	84.42%	1,136,646	11,300,469
NET BEFORE DIVIDENDS	209,770	15.58%	209,770	2,827,203
<u>DIVIDENDS</u>				
DIVIDENDS - REGULAR SHARES	28,000	2.08%	28,000	245,990
DIVIDENDS - SHARE DRAFTS	4,168	0.31%	4,168	38,482
DIVIDENDS - MONEY MARKET SHARES	33,396	2.48%	33,396	424,910
DIVIDENDS - CERTIFICATES	54,811	4.07%	54,811	730,082
DIVIDENDS - IRA SHARES	10,740	0.80%	10,740	104,714
DIVIDENDS - CLUB SHARES	8	0.00%	8	462
TOTAL DIVIDENDS	131,122	9.74%	131,122	1,544,639
NET AFTER DIVIDENDS	78,649	5.84%	78,649	1,282,564
TOTAL NON-OP INC/EXP	0	0.00%	0	0
NET INCOME	78,649	5.84%	78,649	1,282,564

Certified Correct By:

David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO

1st NORTHERN CALIFORNIA CREDIT UNION

Statement of Condition

	1	0/31/2021	% Assets 10/31/2021		09/30/2021	% Assets 09/30/2021
ASSETS						
LOANS TO MEMBERS	\$	293,775,666	32.89%	\$	290,959,780	32.86%
ALLOWANCE FOR LOAN LOSSES		(1,389,992)	-0.16%		(1,401,218)	-0.16%
DIRECT DEPOSIT RECEIVABLE		15,260,688	1.71%		17,248,863	1.95%
OTHER RECEIVABLES		898,343	0.10%		964,614	0.11%
OTHER RECEIVABLES		16,159,031	1.81%		18,213,477	2.06%
CHANGE FUND		2,776,439	0.31%		2,655,329	0.30%
US GOVT OBLIGATIONS		162,152,373	18.15%		158,266,334	17.87%
FEDERAL AGENCY SECURITIES		222,645,989	24.93%		222,757,529	25.15%
CORPORATE CREDIT UNION		41,936,086	4.70%		38,287,723	4.32%
CERTIFICATES OF DEPOSIT		139,306,903	15.60%		140,654,177	15.88%
INVESTMENTS		566,041,351	63.37%		559,965,763	63.23%
NCUSIF DEPOSIT		7,205,979	0.81%		6,934,300	0.78%
PREPAID EXPENSES		627,566	0.07%		572,762	0.06%
LAND		341,195	0.04%		341,195	0.04%
BUILDING (net)		1,496,726	0.17%		1,503,140	0.17%
FURNITURE & EQUIPMENT (net)		477,551	0.05%		448,931	0.05%
LEASEHOLD IMPROVEMENTS (net)		930,401	0.10%		941,163	0.11%
FIXED ASSETS		3,245,873	0.36%		3,234,429	0.37%
ACCRUED INCOME		2,675,206	0.30%		2,590,103	0.29%
MISCELLANEOUS ASSETS		2,072,388	0.23%		1,835,618	0.21%
OTHER ASSETS		4,747,595	0.53%		4,425,721	0.50%
TOTAL ASSETS	\$ 8	893,189,508	100.00%	\$	885,560,343	100.00%
<u>LIABILITIES</u>						
ACCOUNTS PAYABLE	\$	1,884,838	0.21%	\$	1,043,990	0.12%
DIVIDENDS PAYABLE		129,091	0.01%		205,797	0.02%
TAXES PAYABLE		3,709	0.00%		2,281	0.00%
ACCRUED LIABILITIES		2,206,119	0.25%		2,151,481	0.24%
EMPLOYEE RETIREMENT PLAN		1,398,385	0.16%		1,398,385	0.16%
SUSPENSE		2,300,179	0.26%		218,951	0.02%
ACCOUNTS PAYABLE		7,922,321	0.89%		5,020,885	0.57%
TOTAL LIABILITIES	\$	7,922,321	0.89%	\$	5,020,885	0.57%
EQUITY						
EQUITY SHARES - REGULAR	\$	321,863,695	36.04%	\$	318,546,373	35.97%
SHARE DRAFTS	Ψ	129,673,151	14.52%	Ψ	128,741,750	14.54%
SHARES - MONEY MARKET		205,298,948	22.98%		203,603,434	22.99%
SHARES-CERTIFICATES		117,098,188	13.11%		117,711,027	13.29%
SHARES - IRA SHARES		28,639,315	3.21%		28,672,239	3.24%
SHARES - CLUB SHARES		135,995	0.02%		785,391	0.09%
MEMBER SHARES		802,709,294	89.87%		798,060,214	90.12%
REGULAR RESERVES		7,815,921	0.88%		7,815,921	0.88%
RESERVE FOR CONTNGENCY		73,272,844	8.20%		73,272,844	8.27%
UNDIVIDED EARNINGS		561,056	0.06%		561,056	0.06%
EQUITY ACQUIRED IN MERGER		354,424	0.04%		354,424	0.04%
EQUITY ACQUIRED-C&H SEFCU MERGER		474,999	0.05%		474,999	0.05%
NET INCOME(LOSS) MEMBER CAPITAL		78,649 82,557,893	9.24%		82,479,244	9.31%
TOTAL EQUITY	•	885,267,187	99.11%	\$	880,539,459	99.43%
2						
LIABILITIES+EQUITY	3 (893,189,508	100.00%	\$	885,560,343	100.00%

Certified Correct By:

David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO