1st NORTHERN CALIFORNIA CREDIT UNION

Income and Expense for Month

| | | % Income | | |
|-----------------------------------|-------------------|----------------|-------------------|-------------------|
| | 01/31/2023 | 01/31/2023 | 01/2023 QTD | 01/2023 YTD |
| NICOME | | | | |
| INCOME FROM LOANS | \$9 22 549 | 52.560/ | ¢022.540 | ¢022.540 |
| INCOME FROM LOANS | \$823,548 | 53.56% | \$823,548 | \$823,548 |
| INVESTMENT INCOME | 559,397 | 36.38% | 559,397 | 559,397 |
| FEE INCOME OTHER OPERATING INCOME | 33,546 121,266 | 2.18% 7.89% | 33,546 121,266 | 33,546 121,266 |
| TOTAL INCOME | 1,537,757 | 100.00% | 1,537,757 | 1,537,757 |
| TOTAL INCOME | 1,007,707 | 100.0070 | 1,007,707 | 1,007,707 |
| <u>EXPENSE</u> | | | | |
| EMPLOYEE COMPENSATION | 517,395 | 33.65% | 517,395 | 517,395 |
| EMPLOYEE BENEFITS | 170,617 | 11.10% | 170,617 | 170,617 |
| TRAVEL & CONFERENCE | 1,500 | 0.10% | 1,500 | 1,500 |
| ASSOCIATION DUES | 7,470 | 0.49% | 7,470 | 7,470 |
| OFFICE OCCUPANCY | 77,242 | 5.02% | 77,242 | 77,242 |
| OFFICE OPERATIONS | 308,648 | 20.07% | 308,648 | 308,648 |
| EDUCATION & PROMOTION | 40,544 | 2.64% | 40,544 | 40,544 |
| LOAN SERVICING | 27,542 | 1.79% | 27,542 | 27,542 |
| PROFESSIONAL & OUTSIDE SERVICE | 92,766 | 6.03% | 92,766 | 92,766 |
| PROVISION FOR LOAN LOSSES | 35,000 | 2.28% | 35,000 | 35,000 |
| NCUA - ASSESSMENTS | 0 | 0.00% | 0 | 0 |
| MEMBERS INSURANCE | 0 | 0.00% | 0 | 0 |
| SUPERVISION & EXAM FEES | 11,000 | 0.72% | 11,000 | 11,000 |
| CASH OVER & SHORT | 11,000 | 0.00% | 11,000 | 11,000 |
| ANNUAL MEETING | 250 | 0.02% | 250 | 250 |
| OTHER OPERATING EXPENSES | 422 | 0.03% | 422 | 422 |
| TOTAL EXPENSE | 1,290,397 | 83.91% | 1,290,397 | 1,290,397 |
| NET BEFORE DIVIDENDS | 247,360 | 16.09% | 247,360 | 247,360 |
| THE I BET ONE DIVIDENDS | 241,000 | 10.0370 | 247,000 | 247,000 |
| <u>DIVIDENDS</u> | | | | |
| DIVIDENDS - REGULAR SHARES | 28,000 | 1.82% | 28,000 | 28,000 |
| DIVIDENDS - SHARE DRAFTS | 4,260 | 0.28% | 4,260 | 4,260 |
| DIVIDENDS - MONEY MARKET SHARES | 47,773 | 3.11% | 47,773 | 47,773 |
| DIVIDENDS - CERTIFICATES | 55,701 | 3.62% | 55,701 | 55,701 |
| DIVIDENDS - IRA SHARES | 11,029 | 0.72% | 11,029 | 11,029 |
| DIVIDENDS - CLUB SHARES | 20 | 0.00% | 20 | 20 |
| TOTAL DIVIDENDS | 146,783 | 9.55% | 146,783 | 146,783 |
| NET AFTER DIVIDENDS | 100,577 | 6.54% | 100,577 | 100,577 |
| TOTAL NON-OP INC/EXP | 0 | 0.00% | 0 | 0 |
| NET INCOME | 100,577 | 6.54% | 100,577 | 100,577 |
| | | | | |

Certified Correct By:

David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO

1st NORTHERN CALIFORNIA CREDIT UNION

Statement of Condition

| | | 01/31/2023 | % Assets 01/31/2023 | | 12/31/2022 | % Assets 12/31/2022 |
|--|----|--|--|----|--|--|
| <u>ASSETS</u> | | | | | | |
| GROSS LOANS | \$ | 327,602,473 | 37.66% | \$ | 328,251,098 | 37.37% |
| ALLOWANCE FOR LOAN LOSSES | | (1,117,813) | (0.13%) | | (1,106,879) | (0.13%) |
| NET LOANS | | 326,484,660 | 37.53% | | 327,144,219 | 37.24% |
| OTHER RECEIVABLES | | 17,710,110 | 2.04% | | 18,208,320 | 2.04% |
| CHANGE FUND | | 2,169,425 | 0.25% | | 2,026,197 | 0.23% |
| US GOVT OBLIGATIONS | | 172,076,132 | 19.78% | | 174,149,764 | 19.83% |
| FEDERAL AGENCY SECURITIES | | 192,778,411 | 22.16% | | 195,609,821 | 22.27% |
| CORPORATE CREDIT UNION | | 18,116,666 | 2.08% | | 20,790,738 | 2.37% |
| CERTIFICATES OF DEPOSIT | | 122,860,693 | 14.12% | | 122,624,399 | 13.96% |
| INVESTMENTS | | 505,831,902 | 58.14% | | 513,174,722 | 58.42% |
| ACCRUED INCOME | | 2,654,307 | 0.31% | | 2,594,689 | 0.30% |
| FIXED ASSETS, NET | | 2,906,050 | 0.33% | | 2,930,329 | 0.33% |
| RIGHT OF USE ASSET, NET | | 2,292,270 | 0.26% | | 2,325,619 | 0.26% |
| NCUSIF DEPOSIT | | 7,582,117 | 0.87% | | 7,582,117 | 0.86% |
| PREPAIDS AND OTHER ASSETS | | 2,333,035 | 0.27% | | 2,386,085 | 0.27% |
| TOTAL ASSETS | \$ | 869,963,876 | 100.00% | \$ | 878,372,297 | 100.00% |
| ACCOUNTS PAYABLE DIVIDENDS PAYABLE ACCRUED LIABILITIES EMPLOYEE RETIREMENT PLAN SUSPENSE LEASE LIABILITY | \$ | 1,085,318 146,128 2,469,847 1,229,657 1,846,621 2,300,525 | 0.12% 0.02% 0.28% 0.14% 0.21% 0.26% | \$ | 1,591,108 215,609 2,376,878 1,229,657 1,442,246 2,331,979 | 0.18% 0.02% 0.27% 0.14% 0.16% 0.27% |
| TOTAL LIABILITIES | \$ | 9,078,096 | 1.04% | \$ | 9,187,477 | 1.05% |
| EQUITY SHARES - REGULAR | \$ | 329,030,308 | 37.82% | \$ | 329,838,774 | 37.55% |
| SHARE DRAFTS | * | 129,718,127 | 14.91% | * | 131,028,069 | 14.92% |
| SHARES - MONEY MARKET | | 195,556,031 | 22.48% | | 198,107,319 | 22.55% |
| SHARES-CERTIFICATES | | 93,081,808 | 10.70% | | 96,770,747 | 11.02% |
| SHARES - IRA SHARES | | 29,273,241 | 3.36% | | 29,350,268 | 3.34% |
| SHARES - CLUB SHARES | | 238,616 | 0.03% | | 202,571 | 0.02% |
| TOTAL MEMBER SHARES | | 776,898,131 | 89.30% | | 785,297,748 | 89.40% |
| UNDIVIDED EARNINGS | | 83,057,649 | 9.55% | | 83,057,649 | 9.46% |
| EQUITY ACQUIRED IN MERGER | | 829,423 | 0.10% | | 829,423 | 0.09% |
| NET INCOME(LOSS) | | 100,577 | 0.01% | | 0 | 0.00% |
| TOTAL MEMBER CAPITAL | | 83,987,649 | 9.65% | | 83,887,072 | 9.55% |
| TOTAL EQUITY | \$ | 860,885,780 | 98.96% | \$ | 869,184,820 | 98.95% |
| LIABILITIES+EQUITY | \$ | 869,963,876 | 100.00% | \$ | 878,372,297 | 100.00% |
| ~ - | | , , | | _ | , , | |

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David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO