1st NORTHERN CALIFORNIA CREDIT UNION

Income and Expense for Month

| | | % Income | | |
|---------------------------------|------------|------------|-------------|-------------|
| | 10/31/2023 | 10/31/2023 | 10/2023 QTD | 10/2023 YTD |
| INCOME | | | | |
| INCOME FROM LOANS | \$990,603 | 54.15% | \$990,603 | \$8,834,780 |
| INVESTMENT INCOME | 682,682 | 37.32% | 682,682 | 6,240,384 |
| FEE INCOME | 30,723 | 1.68% | 30,723 | 318,755 |
| OTHER OPERATING INCOME | 125,201 | 6.84% | 125,201 | 1,954,182 |
| TOTAL INCOME | 1,829,209 | 100.00% | 1,829,209 | 17,348,101 |
| EXPENSE | | | | |
| EMPLOYEE COMPENSATION | 595,449 | 32.55% | 595,449 | 5,421,375 |
| EMPLOYEE BENEFITS | 100,402 | 5.49% | 100,402 | 1,378,620 |
| TRAVEL & CONFERENCE | 1,500 | 0.08% | 1,500 | 1,578,020 |
| ASSOCIATION DUES | 7,545 | 0.08% | 7,545 | 75,323 |
| OFFICE OCCUPANCY | 91,321 | 4.99% | 91,321 | 899,141 |
| OFFICE OPERATIONS | 343,819 | 18.80% | 343,819 | 3,214,079 |
| EDUCATION & PROMOTION | 40,678 | 2.22% | 40,678 | 406,094 |
| LOAN SERVICING | 29,003 | 1.59% | 29,003 | 275,577 |
| PROFESSIONAL & OUTSIDE SERVICE | 115,646 | 6.32% | 115,646 | 1,036,999 |
| PROVISION FOR CREDIT LOSSES | 0 | 0.00% | 0 | 73,542 |
| NCUA - ASSESSMENTS | 0 | 0.00% | 0 | , 5, 5 12 |
| MEMBERS INSURANCE | 0 | 0.00% | 0 | 0 |
| SUPERVISION & EXAM FEES | 10,000 | 0.55% | 10,000 | 107,000 |
| CASH OVER & SHORT | (49) | (0.00%) | (49) | 732 |
| ANNUAL MEETING | 250 | 0.01% | 250 | 2,500 |
| OTHER OPERATING EXPENSES | 654 | 0.04% | 655 | 4,344 |
| TOTAL EXPENSE | 1,336,218 | 73.05% | 1,336,218 | 12,910,326 |
| NET BEFORE DIVIDENDS | 492,991 | 26.95% | 492,991 | 4,437,775 |
| <u>DIVIDENDS</u> | | | | |
| DIVIDENDS - REGULAR SHARES | 26,000 | 1.42% | 26,000 | 256,991 |
| DIVIDENDS - SHARE DRAFTS | 4,215 | 0.23% | 4,215 | 42,092 |
| DIVIDENDS - MONEY MARKET SHARES | 87,995 | 4.81% | 87,995 | 572,511 |
| DIVIDENDS - CERTIFICATES | 122,768 | 6.71% | 122,768 | 849,568 |
| DIVIDENDS - IRA SHARES | 10,743 | 0.59% | 10,743 | 107,272 |
| DIVIDENDS - CLUB SHARES | 8 | 0.00% | 8 | 311 |
| TOTAL DIVIDENDS | 251,729 | 13.76% | 251,729 | 1,828,744 |
| NET AFTER DIVIDENDS | 241,262 | 13.19% | 241,262 | 2,609,031 |
| TOTAL NON-OP INC/EXP | 0 | 0.00% | 0 | 0 |
| NET INCOME | 241,262 | 13.19% | 241,262 | 2,609,031 |

Certified Correct By:

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David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO

1st NORTHERN CALIFORNIA CREDIT UNION

Statement of Condition

| | | 10/31/2023 | % Assets 10/31/2023 | | 09/30/2023 | % Assets 09/30/2023 |
|--|----|--|--|----|--|--|
| ASSETS | | | | | | |
| GROSS LOANS | \$ | 345,159,363 | 42.44% | \$ | 343,205,000 | 41.64% |
| ALLOWANCE FOR CREDIT LOSSES | | (1,262,768) | (0.16%) | | (1,046,257) | (0.13%) |
| NET LOANS | | 343,896,595 | 42.28% | | 342,158,743 | 41.51% |
| OTHER RECEIVABLES | | 17,827,811 | 2.19% | | 15,683,304 | 1.90% |
| CHANGE FUND | | 2,326,983 | 0.29% | | 1,986,785 | 0.24% |
| US GOVT OBLIGATIONS | | 150,433,376 | 18.49% | | 153,487,810 | 18.62% |
| FEDERAL AGENCY SECURITIES | | 147,506,622 | 18.14% | | 149,605,770 | 18.15% |
| CORPORATE CREDIT UNION | | 6,303,237 | 0.77% | | 15,825,569 | 1.92% |
| CERTIFICATES OF DEPOSIT | | 128,456,733 | 15.79% | | 128,820,815 | 15.63% |
| INVESTMENTS | | 432,699,968 | 53.20% | | 447,739,964 | 54.32% |
| ACCRUED INCOME | | 2,653,088 | 0.33% | | 2,475,586 | 0.30% |
| FIXED ASSETS, NET | | 2,755,921 | 0.34% | | 2,773,017 | 0.34% |
| RIGHT OF USE ASSET, NET | | 1,989,643 | 0.24% | | 2,023,492 | 0.25% |
| NCUSIF DEPOSIT | | 6,898,841 | 0.85% | | 7,265,014 | 0.88% |
| PREPAIDS AND OTHER ASSETS | | 2,327,715 | 0.29% | | 2,212,822 | 0.27% |
| TOTAL ASSETS | \$ | 813,376,565 | 100.00% | \$ | 824,318,727 | 100.00% |
| LIABILITIES ACCOUNTS PAYABLE DIVIDENDS PAYABLE ACCRUED LIABILITIES EMPLOYEE RETIREMENT PLAN SUSPENSE LEASE LIABILITY | \$ | 1,359,736 250,788 2,232,098 1,292,725 677,576 2,014,189 | 0.17% 0.03% 0.27% 0.16% 0.08% 0.25% | \$ | 2,143,925 275,575 2,225,968 1,292,725 269,491 2,046,429 | 0.26% 0.03% 0.27% 0.16% 0.03% 0.25% |
| TOTAL LIABILITIES | \$ | 7,827,112 | 0.96% | \$ | 8,254,113 | 1.00% |
| | 3 | 7,827,112 | 0.90% | 2 | 8,254,115 | 1.00% |
| <u>EQUITY</u> SHARES - REGULAR | \$ | 311,270,739 | 38.27% | \$ | 312,060,470 | 37.86% |
| SHARE DRAFTS | | 127,290,383 | 15.65% | | 131,778,532 | 15.99% |
| SHARES - MONEY MARKET | | 170,397,490 | 20.95% | | 174,649,939 | 21.19% |
| SHARES-CERTIFICATES | | 82,037,278 | 10.09% | | 82,221,716 | 9.97% |
| SHARES - IRA SHARES | | 28,217,135 | 3.47% | | 28,491,080 | 3.46% |
| SHARES - CLUB SHARES | | 76,813 | 0.01% | | 608,036 | 0.07% |
| TOTAL MEMBER SHARES | | 719,289,838 | 88.43% | | 729,809,773 | 88.53% |
| UNDIVIDED EARNINGS | | 85,188,930 | 10.47% | | 85,425,418 | 10.36% |
| EQUITY ACQUIRED IN MERGER | | 829,423 | 0.10% | | 829,423 | 0.10% |
| NET INCOME(LOSS) | | 241,262 | 0.03% | | 0 | 0.00% |
| TOTAL MEMBER CAPITAL | | 86,259,615 | 10.61% | | 86,254,841 | 10.46% |
| TOTAL EQUITY | \$ | 805,549,453 | 99.04% | \$ | 816,064,614 | 99.00% |
| LIABILITIES+EQUITY | \$ | 813,376,565 | 100.00% | \$ | 824,318,727 | 100.00% |

Certified Correct By:

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David M. Green, President/CEO

Tasha Kostick, Senior Vice President/CFO