## CONTRA COSTA FEDERAL CREDIT UNION

## Income and Expense for Month

|  | 07/31/2015 | % Income<br>07/31/2015 | 07/2015 QTD | 07/2015 YTD |
|--|------------|------------------------|-------------|-------------|
| <u>INCOME</u>                                |            |                        |             |             |
| INCOME FROM LOANS                            | 631,066    | 56.25%                 | 631,066     | 4,280,399   |
| INVESTMENT INCOME                            | 329,636    | 29.38%                 | 329,636     | 2,150,350   |
| FEE INCOME                                   | 44,811     | 3.99%                  | 44,811      | 314,983     |
| OTHER OPERATING INCOME                       | 116,385    | 10.37%                 | 116,385     | 781,426     |
| TOTAL INCOME                                 | 1,121,897  | 100.00%                | 1,121,897   | 7,527,158   |
| EXPENSE                                      |            |                        |             |             |
| EMPLOYEE COMPENSATION                        | 293,488    | 26.16%                 | 293,488     | 2,009,317   |
| EMPLOYEE BENEFITS                            | 103,440    | 9.22%                  | 103,440     | 718,405     |
| TRAVEL & CONFERENCE                          | 2,500      | 0.22%                  | 2,500       | 17,500      |
| ASSOCIATION DUES                             | 5,763      | 0.51%                  | 5,763       | 40,390      |
| OFFICE OCCUPANCY                             | 50,790     | 4.53%                  | 50,790      | 339,450     |
| OFFICE OPERATIONS                            | 195,795    | 17.45%                 | 195,795     | 1,353,013   |
| EDUCATION & PROMOTION                        | 14,289     | 1.27%                  | 14,289      | 111,080     |
| LOAN SERVICING                               | 41,783     | 3.72%                  | 41,783      | 255,034     |
| PROFESSIONAL & OUTSIDE SERVICE               | 50,057     | 4.46%                  | 50,057      | 341,920     |
| PROVISION FOR LOAN LOSSES NCUA - ASSESSMENTS | 0          | 0.00%<br>0.00%         | 0           | (200,000)   |
| MEMBERS INSURANCE                            | 250        | 0.00%                  | 250         | 1,750       |
| FED SUPERV & EXAM FEES                       | 9,000      | 0.80%                  | 9,000       | 63,000      |
| CASH OVER & SHORT                            | (330)      | (0.03%)                | (330)       | (260)       |
| ANNUAL MEETING                               | 250        | 0.02%                  | 250         | 1,750       |
| OTHER OPERATING EXPENSES                     | 783        | 0.07%                  | 783         | 6,569       |
| TOTAL EXPENSE                                | 767,858    | 68.44%                 | 767,858     | 5,058,918   |
| NET BEFORE DIVIDENDS                         | 354,039    | 31.56%                 | 354,039     | 2,468,240   |
| <u>DIVIDENDS</u>                             |            |                        |             |             |
| DIVIDENDS - REGULAR SHARES                   | 27,000     | 2.41%                  | 27,000      | 177,351     |
| DIVIDENDS - SHARE DRAFTS                     | 5,551      | 0.49%                  | 5,551       | 36,326      |
| DIVIDENDS - MONEY MARKET SHARES              | 43,574     | 3.88%                  | 43,574      | 296,233     |
| DIVIDENDS - CERTIFICATES                     | 44,350     | 3.95%                  | 44,350      | 303,605     |
| DIVIDENDS - IRA SHARES                       | 11,567     | 1.03%                  | 11,567      | 80,207      |
| DIVIDENDS - CLUB SHARES                      | 69         | 0.01%                  | 69          | 324         |
| TOTAL DIVIDENDS                              | 132,109    | 11.78%                 | 132,109     | 894,046     |
| NET AFTER DIVIDENDS                          | 221,930    | 19.78%                 | 221,930     | 1,574,194   |
| TOTAL NON-OP INC/EXP                         | 0          | 0.00%                  | 0           | 0           |
| NET INCOME                                   | 221,930    | 19.78%                 | 221,930     | 1,574,194   |

Certified Correct By:

David M. Green, President/CEO

Paul Christensen, Senior Vice President/CFO

## CONTRA COSTA FEDERAL CREDIT UNION

Statement of Condition

|                                  |                              | % Assets        |             | % Assets        |
|----------------------------------|------------------------------|-----------------|-------------|-----------------|
|                                  | 07/31/2015                   | 07/31/2015      | 06/30/2015  | 06/30/2015      |
| <u>ASSETS</u>                    |                              |                 |             |                 |
| LOANS TO MEMBERS                 | 175,500,419                  | 27.00%          | 173,557,327 | 26.87%          |
| LINES OF CREDIT                  | 7,371,523                    | 1.13%           | 7,483,398   | 1.16%           |
| TOTALS LOANS                     | 182,871,942                  | 28.13%          | 181,040,725 | 28.03%          |
| ALLOWANCE FOR LOAN LOSSES        | (2,009,125)                  | (0.31%)         | (2,013,908) | (0.31%)         |
| DIRECT DEPOSIT RECEIVABLE        | 9,001,263                    | 1.38%           | 10,995,471  | 1.70%           |
| OTHER RECEIVABLES                | 125,780                      | 0.02%           | 118,100     | 0.02%           |
| OTHER RECEIVABLES                | 9,127,043                    | 1.40%           | 11,113,572  | 1.72%           |
| CASH IN BANK                     | 9,395,669                    | 1.45%           | 6,119,067   | 0.95%           |
| CHANGE FUND                      | 1,553,058                    | 0.24%           | 1,339,663   | 0.21%           |
| CASH ON HAND & IN BANK           | 10,948,727                   | 1.68%           | 7,458,730   | 1.15%           |
| US GOVT OBLIGATIONS              | 47,618,167                   | 7.33%           | 47,650,139  | 7.38%           |
| FEDERAL AGENCY SECURITIES        | 239,538,038                  | 36.85%          | 245,747,868 | 38.04%          |
| CORPORATE CREDIT UNION           | 11,584,456                   | 1.78%           | 6,233,009   | 0.96%           |
| CERTIFICATES OF DEPOSIT          | 140,448,752                  | 21.61%          | 138,703,314 | 21.47%          |
| INVESTMENTS                      | 439,189,414                  | 67.57%          | 438,334,330 | 67.86%          |
| NCUSIF DEPOSIT                   | 5,389,267                    | 0.83%           | 5,389,267   | 0.83%           |
| PREPAID EXPENSES                 | 476,207                      | 0.07%           | 475,506     | 0.07%           |
| LAND                             | 341,195                      | 0.05%           | 341,195     | 0.05%           |
| BUILDING (net)                   | 1,094,776                    | 0.17%           | 1,100,396   | 0.17%           |
| FURNITURE & EQUIPMENT (net)      | 399,219                      | 0.06%           | 410,711     | 0.06%           |
| LEASEHOLD IMPROVEMENTS (net)     | 46,503                       | 0.01%           | 54,511      | 0.01%           |
| FIXED ASSETS                     | 1,881,692                    | 0.29%           | 1,906,813   | 0.30%           |
| ACCRUED INCOME                   | 2,121,696                    | 0.33%           | 2,229,734   | 0.35%           |
| MISCELLANEOUS ASSETS             | 14,025                       | 0.00%           | 14,323      | 0.00%           |
| OTHER ASSETS                     | 2,135,721                    | 0.33%           | 2,244,057   | 0.35%           |
| TOTAL ASSETS                     | 650,010,888                  | 100.00%         | 645,949,091 | 100.00%         |
| <u>LIABILITIES</u>               |                              |                 |             |                 |
| ACCOUNTS PAYABLE                 | 679,876                      | 0.10%           | 731,394     | 0.11%           |
| DIVIDENDS PAYABLE                | 130,266                      | 0.02%           | 200,065     | 0.03%           |
| TAXES PAYABLE                    | 3,597                        | 0.00%           | 4,080       | 0.00%           |
| ACCRUED LIABILITIES              | 1,302,760                    | 0.20%           | 1,373,660   | 0.21%           |
| SUSPENSE                         | 227,532                      | 0.04%           | 443,372     | 0.07%           |
| ACCOUNTS PAYABLE                 | 2,344,031                    | 0.36%           | 2,752,571   | 0.43%           |
| TOTAL LIABILITIES                | 2,344,031                    | 0.36%           | 2,752,571   | 0.43%           |
| EQUITY                           |                              |                 |             |                 |
| SHARES - REGULAR                 | 203,328,234                  | 31.28%          | 200,931,555 | 31.11%          |
| SHARE DRAFTS                     | 73,442,889                   | 11.30%          | 72,719,902  | 11.26%          |
| SHARES - MONEY MARKET            | 154,501,991                  | 23.77%          | 153,235,604 | 23.72%          |
| SHARES-CERTIFICATES              | 113,163,106                  | 17.41%          | 113,497,753 | 17.57%          |
| SHARES - IRA SHARES              | 35,809,225                   | 5.51%           | 35,668,844  | 5.52%           |
| SHARES - CLUB SHARES             | 542,032                      | 0.08%           | 485,411     | 0.08%           |
| MEMBER SHARES                    | 580,787,477                  | 89.35%          | 576,539,069 | 89.25%          |
| REGULAR RESERVES                 | 7,815,921                    | 1.20%           | 7,815,921   | 1.21%           |
| RESERVE FOR CONTNGENCY           | 57,926,050                   | 8.91%           | 57,926,050  | 8.97%           |
| UNDIVIDED EARNINGS               | 561,056                      | 0.09%           | 561,056     | 0.09%           |
| EQUITY ACQUIRED IN MERGER        | 354,424                      | 0.05%           | 354,424     | 0.05%           |
| NET INCOME(LOSS)  MEMBER CAPITAL | 221,930<br><b>66,879,381</b> | 0.03%<br>10.29% | 66,657,451  | 0.00%<br>10.32% |
|                                  |                              |                 |             |                 |
| TOTAL EQUITY                     | 647,666,857                  | 99.64%          | 643,196,520 | 99.57%          |
| LIABILITIES+EQUITY               | 650,010,888                  | 100.00%         | 645,949,091 | 100.00%         |

Certified Correct By:

David M. Green, President/CEO

Pall

Paul Christensen, Senior Vice President/CFO

